

# Why Migrate From Avaya IP Office 400

## TO Avaya IP Office 500

Simple to Upgrade

Reduce Expenses

Enhance Profitability

### Why

### How Your Business Will Benefit

#### Simple to Upgrade

- ✦ It only takes a couple of hours to do; the instructions are posted [here](#).
- ✦ The IP Office 500 offers the following enhancements compared to the IP Office 412:
  - ✦ Increased extension capacity – maximum system capacity increases to 384 users
  - ✦ Increased trunk capacity - a total capacity of 192 (T1) or 240 (E1) trunk lines
  - ✦ Increased VoIP capability – maximum VoIP channel capacity increases to 128
  - ✦ Increased flexibility – modular chassis allows easy installation and upgrades without removing the unit’s cover; many upgrades available through simple license upload
  - ✦ Greater memory capacity – more future feature enhancements and additions can be accommodated
  - ✦ Lower entry cost – IP Office 500 offers a much lower cost entry for smaller sites, with easy expansion when future growth is required
  - ✦ IP Office 500v2 chassis is customizable, flexible and less costly compared to the fixed IP Office 400 chasses
- ✦ It’s simple to do the upgrade, here’s how ...
  - ✦ Many modules, licenses and applications can be reused from IP Office 400 to IP Office 500
  - ✦ Existing IP Office 400 Analogue Trunk 4, BRI-8, PRI (single/dual) and the VCM 4/8/16/24/30 cards are supported with the IP 500 legacy card carrier
  - ✦ Existing IP Office 400 licenses can be transferred with the new IP Office 500 SD card

#### Offer Reduced Expenses

- ✦ SIP trunks are more available than ever; see our [“Flip to SIP” ROI tool](#) to see what your customers can save
- ✦ Allow your customers to retain their investment by reusing sets and many components as they migrate

#### Enhance Profitability

- ✦ There is a large base of IP Office 400 customers out there; many will be interested in the new features and endpoints available – Your base will be your best, quick source for sales
- ✦ Because these systems are very simple to migrate, you will spend less time involved in the sales cycle allowing your business to focus on other selling opportunities

## Before and After

Factors	Avaya IP Office 400	Avaya IP Office 500
<b>Scalability and Networking</b>	<ul style="list-style-type: none"> <li>• Small Office Edition - up to 28 users</li> <li>• IP Office 403 – up to 100 users</li> <li>• IP Office 406 – up to 190 users</li> <li>• IP Office 412 – up to 360 users</li> <li>• IP Office 500v1 – up to 272 users</li> <li>• IP Office 406v2, IP Office 412 and IP Office 500v1 can support up to 500 users in 16 sites networked together over IP</li> </ul>	<ul style="list-style-type: none"> <li>• IP Office Essential Edition – PARTNER Version R7 can grow to 72 lines and 100 users</li> <li>• IP Office Essential Edition, Preferred Edition and Advanced Edition support up to 384 users per system</li> <li>• Up to 1000 users over 32 sites can be cost-effectively networked together over IP</li> </ul>
<b>Reliability</b>	<ul style="list-style-type: none"> <li>• Highly reliable but no resiliency offers in single or multi-site scenarios</li> <li>• Solid state components with no moving parts reduces points of failure and increases resiliency</li> </ul>	<ul style="list-style-type: none"> <li>• Highly reliable but no resiliency offers in single-site scenarios</li> <li>• Solid state components with no moving parts reduces points of failure and increases resiliency</li> <li>• In multisite environments, software based IP phone, application and voice mail resiliency is available with IP Office Preferred and Advanced Editions</li> </ul>
<b>User Applications</b>	<ul style="list-style-type: none"> <li>• IP Office 412 supports 128-party Meet-me conference bridge with a maximum of 64-parties per call standard; IP Office 403, and IP Office 406v2 support one, 64-party Meet-me conference bridge; Small Office Editions supports one 6-party Meet-me conference bridge</li> <li>• IP Office 406v2 and IP Office 412 can support IP Office R6.0 software; Small Office Edition, IP Office 403 and IP Office 406v1 cannot. Systems with R6.0 software can support User Solutions, but cannot support Essential Edition – PARTNER Version</li> <li>• IP Office 406v2 and IP Office 412 that do not upgrade to R6.0 software cannot support all available User Solutions</li> <li>• Mobile Call Control and Avaya one-X Mobile for IP Office not supported on IP Office 400 systems</li> <li>• IP Office 406v2 supports 20 voice mail ports; IP Office 412 supports 30 voice mail ports</li> <li>• No support for multi-party video conferencing</li> </ul>	<ul style="list-style-type: none"> <li>• 128-party Meet-me conference bridge with a maximum of 64-parties per call standard with IP Office 500v2 Preferred and Advanced Editions; Essential Edition supports one 64-party conference without the Meet-me feature</li> <li>• Remote working available with IP Office via Hot desking, Avaya one-X Mobile™, Mobile Twinning, Telecommuter mode and VPN phones (not available on Essential Edition – PARTNER Version)</li> <li>• Web-based call control software allow you to use your PC screen to place and answer calls, log incoming, outgoing and missed calls and provide instant messaging tools and presence status among users; available with Office Worker, Teleworker and Power User Solutions</li> <li>• Point-to-point video calling standard with Teleworker and Power User solutions enhances collaboration and communication</li> <li>• IP Office 500 and IP Office 500v2 Preferred and Advanced Editions support up to 40 voice mail ports</li> <li>• Support for 4-party video conferencing</li> </ul>
<b>Endpoints and Device Integration</b>	<ul style="list-style-type: none"> <li>• No support for 1600 or 9600 series sets</li> </ul>	<ul style="list-style-type: none"> <li>• Stylish 1600 and 9600 series set support</li> <li>• Built-in VPN clients standard with 9600 series phones</li> </ul>
<b>Installation and Management</b>	<ul style="list-style-type: none"> <li>• Thick-client applications deployment is more time consuming and harder to access remotely</li> <li>• IP Office Manager is easy to use for system administration</li> </ul>	<ul style="list-style-type: none"> <li>• Thin-client application deployment makes installation easy and access even easier</li> <li>• IP Office Manager is further simplified to save time and future –proof the system; now supports multi-site management as a standard capability</li> </ul>